

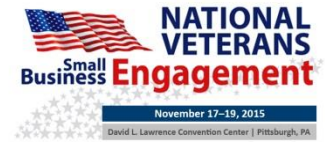


Business Opportunities with VISN 6

Jevon Peterson
Capital Asset Manager
VISN 6



Overview



- Capital Asset Manager
- VISN 6, North Carolina, Virginia
 - Gov't owned and leased assets
- Engineering/Facility
 - **Construction**
 - Maintenance/Operations
 - Biomedical Engineering, HTM
 - IH/Environmental Services
 - Energy Management

**Charles George VAMC
Asheville, N.C.**



**Fayetteville VAMC
N.C.**



**H. McGuire VAMC
Richmond, Va.**



**Beckley VAMC
W.V.**



**Salem VAMC
Salem, Va.**



**Durham VAMC
N.C.**



**Hampton VAMC
Va.**

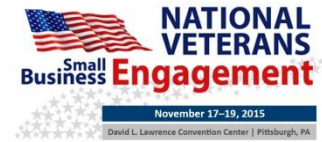


**W.G. "Bill" Hefner VAMC
Salisbury, N.C.**





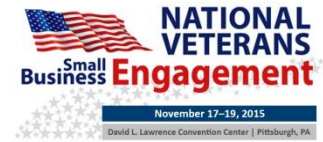
VISN 6 Engineering/Facilities Management



- VISN 6 Facilities provides support to medical center functionality
- What we procure?
 - Medical equipment
 - Grounds maintenance services or equipment
 - Transportation services
 - Integrated pest management services
 - Professional and administrative services
 - Trash, garbage, and hazardous waste disposal
 - Architect and Engineer Services
 - Construction Services
 - Building service tools and equipment
 - General building maintenance services
 - Furniture



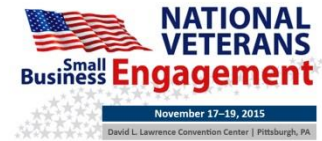
How Can You Help Us?



- Local-regionalized, capable vendors with quick response timeframes
 - Maintenance/Equipment Repairs
 - Certified for technical repairers to medical equipment
- OEM direct part suppliers



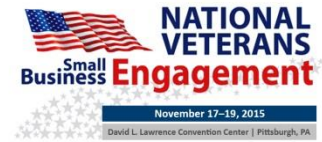
Current/Past Awards



Name of Contract/ Description	Value of Contract	Incumbent	Expiration Start/Finished
Construct 2nd Floor on Bldg 110B for Specialty and Primary Care (Hampton)	\$7,863,851	Edgewater Construction Services, LLC	6/15/15 Award
Renovate & Expand CLC/Hospice (Durham)	\$8,586,872	MSK Construction, Inc.	6/15/15 Award
Correct Electrical Systems Deficiencies (Salem)	\$4,187,000	A VET Communications, Inc.	4/30/15 Award
Upgrade Air Handling Units for MH Bldg 500 (Richmond)	\$1,956,000	PJ Potter Enterprises, Inc.	1/16/15 Award
Renovate/Expand Surgical Suite (Fayetteville)	\$7,400,000	Group III Management, Inc.	7/15/15 Award



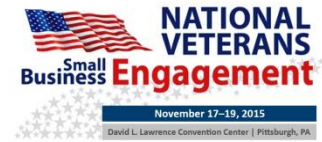
Opportunities Forecast 2015-2016



Requirement/ Description	Anticipated parameters (e.g., use of particular contracting vehicles)	Anticipated date needed	Range of Value \$
Rehabilitate Building 9 for Mental Health Center (Asheville)	IFB	6/30/16	\$5M-10M
Expand Parking Garage (Durham)	IFB	3/31/16	\$5M-\$10M
Create Pulmonary Area with Sleep Labs (Fayetteville)	IFB	3/31/16	\$1M-\$2.5M
Construct SCI Enhancement Center (Richmond)	IFB	6/30/16	\$5M-\$10M
Renovate and Expand Surgical Suite (Salem)	IFB	6/30/16	\$5M-\$10M
Renovate Bldg 7 (Salisbury)	IFB	3/31/16	\$1M-2.5M



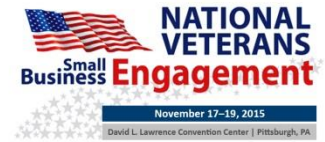
Opportunities Forecast 2015-2016



Requirement/ Description	Anticipated parameters (e.g., use of particular contracting vehicles)	Anticipated date needed	Range of Value \$
Renovate Operating Rooms (Asheville)	IFB	6/30/16	\$5M-10M
Construct New Specialty Care Building (Durham)	IFB	7/31/16	\$5M-\$10M
Construct CLC Phase II (Fayetteville)	IFB	7/31/16	\$5M-\$10M
Expand MICU(Richmond)	IFB	6/30/16	\$5M-\$10M
Expand / Renovate ED (Salem)	IFB	6/30/16	\$5M-\$10M
Renovate Bldg #11 for Residential Care (Salisbury)	IFB	3/31/16	\$5M-\$10M



Q&A



- Jevon.peterson@va.gov
- Federal Business Opportunities-
www.fbo.gov
- eBuy – www.ebuy.gsa.gov
- VA's Forecast of Contracting Opportunities-
<https://www.vendorportal.ecms.va.gov/eVP/fco/FCO.aspx>