



# Business Opportunities with Capital Asset Management in New England

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New England Healthcare System



# Overview



- Deputy Capital Asset Manager
- New England Healthcare System, VISN 1  
Bedford, MA
- Capital Assets in New England: 8 Healthcare Systems located in the 6 New England States  
Construction acquisition planning,  
construction management, Health and Safety, Energy Conservation, Interior Design, Fire Protection Engineering, Environmental Management and Emergency Management



# Acquisitions and Contractual Authority



Acquisitions and contractual commitments can only be made by Government officials having expressed authority to enter into such agreements on behalf of the United States Government. The ONLY Government officials with such authority are Warranted Contracting Officials. Any discussions of contractual requirements do not constitute contractual direction or authorization of any kind. Future contractual directions, if ANY, shall ONLY come from the cognizant Department of Veterans Affairs Warranted Contracting Officer.



# Capital Asset Programs



- Manage and improve the highest quality environment for delivering healthcare to the Nation's Veterans residing in New England
- Construct, improve, sustain existing facilities while expanding services. Challenges: Aging infrastructure, declining Veteran population and service locations aligning with population
- Primary NAICS Codes: 236220, 541330, 541620, 541380, 453998 are used to procure goods and services



# How Can You Help Us?



## Past Approach:

IDIQ and MATOC's with multiple small businesses

## Future Approach:

- Continued IDIQ's and MATOC's with multiple small businesses
- Increase opportunities for specialized small businesses and improve cost to benefit ratio to the VA New England Healthcare System



# Current/Past Awards



Name of Contract	Description	Value of Contract	Incumbent	Expiration Start/Finished
Regional A/E IDIQ	Architectural Engineering Services	Awarded, approximately \$10M Annually	Multiple A/E firms	October 2015
VISN Construction MATOC	Provides construction services in New England	Awarded Summer 2013, Program exceeds \$100M annually	Multiple construction firms	June 2013 to June 2018
GIS Mapping	Provides GIS and Mapping Services in NE	\$1.0M	Woodard and Curran (GSA)	September 2014 to September 2016
Space Management	Provides floor plans in AutoCAD and iDrawings System	\$1.0M	Indus Systems (GSA)	September 2013 to September 2015



# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g., use of particular contracting vehicles)	Anticipated date needed	Range of Value \$
Regional A/E IDIQ	Provides A/E services to 8 New England Healthcare Systems	Multiple awards to qualified Architectural Engineering Firms and their sub contractors	January 2015	Varies based on complexity of project, over \$7M expected in annually
Hazardous services IDIQ	Provides mitigation of hazardous materials	Multiple awards to qualified small business Hazardous Materials Removal Companies	April 2015	Anticipated up to \$5M per award
Construction	Replacement MATOC	Multiple awards to qualified small business Construction Contractors	August 2017	Anticipated up to \$75M per award
Engineering related Services	Environmental, space and site management, and Fire Protection	GSA vendors or specialized small businesses	April 2016	Up to \$15M each over 3 years

# Construction

- 689-14-110 \$5M-\$10M VACAA - Electrical Deficiencies Phase II, West Haven, Connecticut, NAICS 238210
- 650-333 \$5M-\$10M Minor – Convert Harwood Center, Cranston, Rhode Island (2016-2017)
- 650-336 \$5M - \$10M Minor - Multi-story Parking Garage, Providence, Rhode Island (In AE design) (2016-2017) NAICS: 236220



# NCO 1 Construction 2015-2016

- 523-12-106 \$5M - \$10M Infrastructure Upgrade Tower, Jamaica Plain, Boston, Massachusetts, (VACAA)
- 523-12-121 \$5M - \$10M Build Stair Towers, Jamaica Plain, Boston, Massachusetts
- 650-337 \$5M - \$10M VACAA Minor - Construct Clean Core Addition (Surgical), Providence, Rhode Island

# Construction NCO 1

- 608-314 \$5M - \$10M Minor – Construct Clinical Services Building, (2017), Manchester, New Hampshire
- 523-307 \$5M - \$10M Research Addition, Jamaica Plain, Boston Massachusetts
- 523-400 \$5M - \$ 10M Parking Garage, West Roxbury, Boston, Massachusetts



# Q&A



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- Questions?