



Doing Business with
VA Mid-Atlantic Healthcare Network
VISN 6
SERVICES TEAM



Leah Trossen
Service Team II Branch Chief
Network Contracting Office (NCO) 6



WHAT DOES THE SERVICES TEAM DO



The NCO-6 Services Team is responsible for
All Services valued over \$2500

(except professional medical services , construction, and A&E services)

- Facilities Maintenance
- Facilities Support
- Services in Support of our Veterans



AREAS WE SERVICE



November 17-19, 2015 | Pittsburgh, Pennsylvania.

NC06

- Asheville, NC
- Beckley, WV
- Fayetteville, NC
- Hampton, VA
- Durham, NC
- Richmond, VA
- Salem, VA
- Salisbury, NC





HOW CAN YOU HELP US?



- Let us know you are out there.
- Understand basic federal procurement regulations and processes
- Registration in System for Award Management (SAM) and VetBiz (if a Veteran)
- Check Fed Biz Opps (FBO) and eBuy websites frequently and respond to sources sought notices if interested
- Follow instructions in solicitation documents



HOW DO WE BUY?



- Required Sources of Supply (FAR Part 8)
- Federal Supply Schedules
- Prime Vendor
- Full and Open Competition
 - Small Business Set Asides
 - Unrestricted
- Other than Full and Open Competition (when justified)



SMALL BUSINESS PROGRAMS



- In Order of Priority (Not applicable to FAR Part 8)
- Service-Disabled Veteran Owned Small Business Set-Asides or Sole Sources (Public Law 109-461)
- Veteran Owned Small Business Set Asides (Public Law 109-461)
- 8(a) Reserves (FAR 19.8) **OR**
- Historically Underutilized Business (HUB) Zone Set-Asides (FAR 19.13) **OR**
- Woman Owned and Economically Disadvantaged Woman Owned Set Asides (FAR 19.15)
- Small Business Set-Asides -- Total & Partial (FAR 19.5)



Where to Find Procurement Opportunities



- www.fbo.gov – Federal Business Opportunities (FBO) open market requirements above \$25,000; sources sought notices
- www.va.gov/osdbu) VA Forecast of Contracting Opportunities
- www.ebuy.gsa.gov – GSA eBuy – requirements being ordered against Federal Supply Schedules (FSS Schedule Holders only)
- www.sewp.nasa.gov/ - IT requirements
- www.sba.gov/subnet - SBA's SUB-Net (Subcontracting Opportunities)



NC06 SERVICES TEAM POINT OF CONTACT



Leah Trossen
Service Team II Branch Chief

757-728-7152

Leah.Trossen@va.gov



QUESTIONS?



**NATIONAL
VETERANS**
Small
Business **Engagement***

November 17-19, 2015 | Pittsburgh, Pennsylvania.

