



# Department of Veterans Affairs

National Veteran Small Business  
Engagement  
Pittsburgh Pennsylvania  
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# Presenter

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# Agenda

- VA Organizational Structure
- Who We Are
- What We Purchase
- How You Can Help Us
- Important Websites



# DOING BUSINESS WITH VISN 7

Register with System for Award Management (SAM). Vendors must include all associated North American Industrial Classification Code (NACIS) Codes and the Federal Stock Classification groups during the registration process.

If your business qualifies for one of the socioeconomic programs, ensure you get certified, it's required. (VET BIZ.gov)



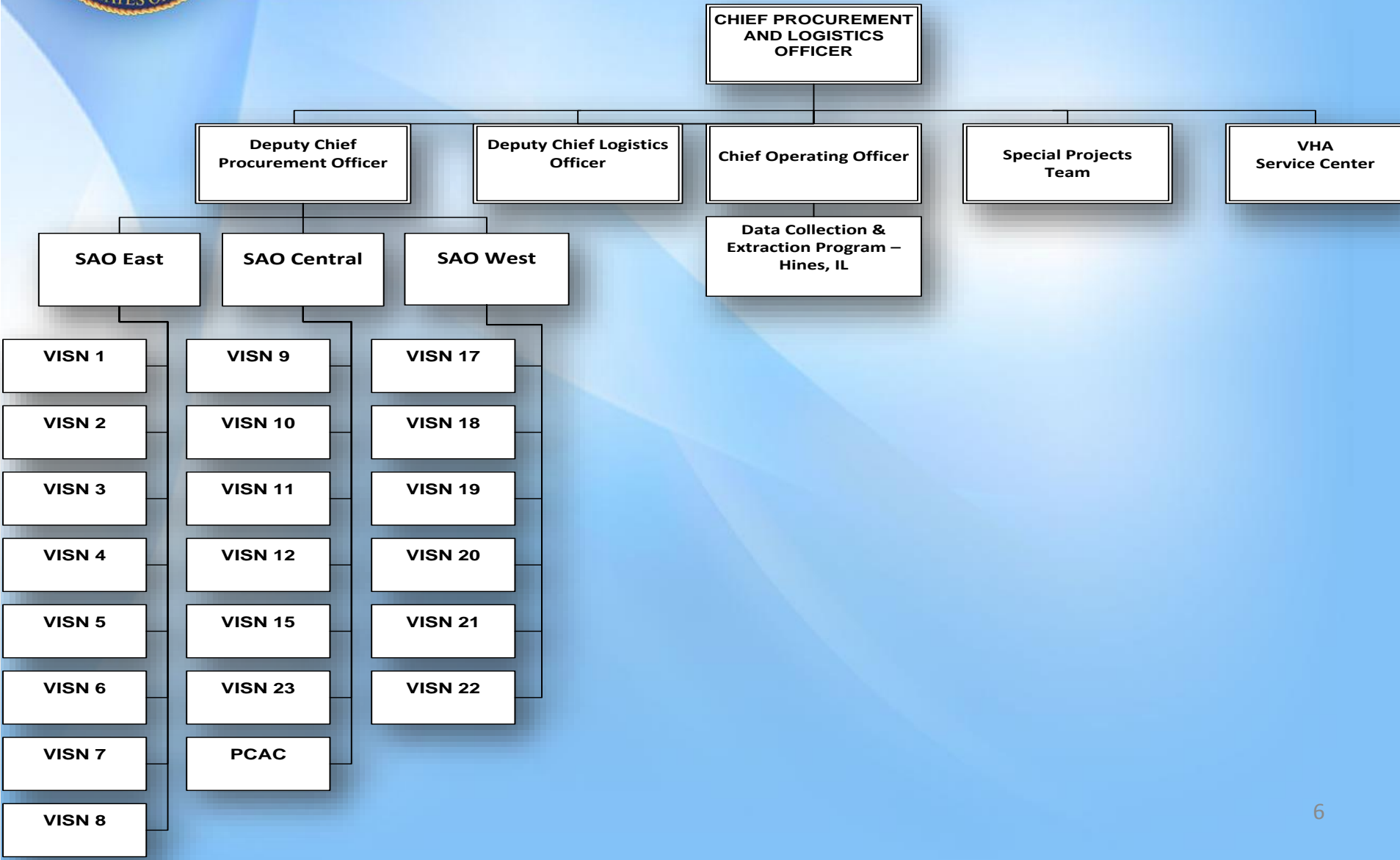
## Who We Are NCO 7

- The Veterans Integrated Service Network (VISN) 7 Network Contracting Office 7 (NCO 7) is part of the VISN 7 Office which is physically located in Duluth, GA. VISN 7 is part of the U.S. Department of Veterans Affairs, VA Southeast Network. The VA Southeast Network consists of VA Medical Centers, Community Based Outpatient Clinics, Nursing Home Care Units, and Domiciliary in Alabama, Georgia and South Carolina. The Network Contracting Office provides contracting support to those facilities. Contracting Officers are located at each of the VA facilities throughout the three state areas. The Network Contracting Office (NCO 7) is led by the Director of Contracting who is physically located in Duluth, GA. The NCO is comprised of 8 Site Teams and 3 specialized contracting teams.





# VA Org Chart





# NCO 7





# What We Purchase

- Pharmaceutical, Medical, and Surgical Supplies
- Equipment, Supplies, and Materials for facility operations from light bulbs to cleaning supplies
- Maintenance and Repair of Medical & Scientific Equipment
- Prosthetic and Orthopedic Aids
- Administrative and Medical Staffing Services
- Construction, Maintenance, and Repair such as painting, plumbing, electrical, flooring, HVAC, etc.





# Forecast of Opportunities

<https://www.vendorportal.ecms.va.gov/eVP/fco/FCO.aspx>



## TOP 5 NAICS CODES

- Top Five NAICS Codes: Supplies & Equipment
- 339110 – Medical Equipment and Supplies
- 423450 – Medical, Dental and Hospital Equipment and Supplies Merchants
- 811200 – Electronic and Precision Equipment Repair and Maintenance
- 236220- Commercial and Institutional Building Construction
- 238000 – Specialty Trade Contractors



# Small Business Specialist

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# Questions

