

# Business Opportunities with South Central VA Health Care Network

*LaToya Hood*  
*Chief Logistics Officer*  
*VISN 16*



# \*VISN 16 Overview

**Alexandria VA  
Health Care System**



**Gulf Coast Veterans  
Health Care System**



**Veterans Health Care  
System of the Ozarks**



**Central Arkansas Veterans  
Healthcare System**



**Michael E. DeBakey  
VA Medical Center**



**G.V. (Sonny) Montgomery  
VA Medical Center**



**Overton Brooks  
VA Medical Center**

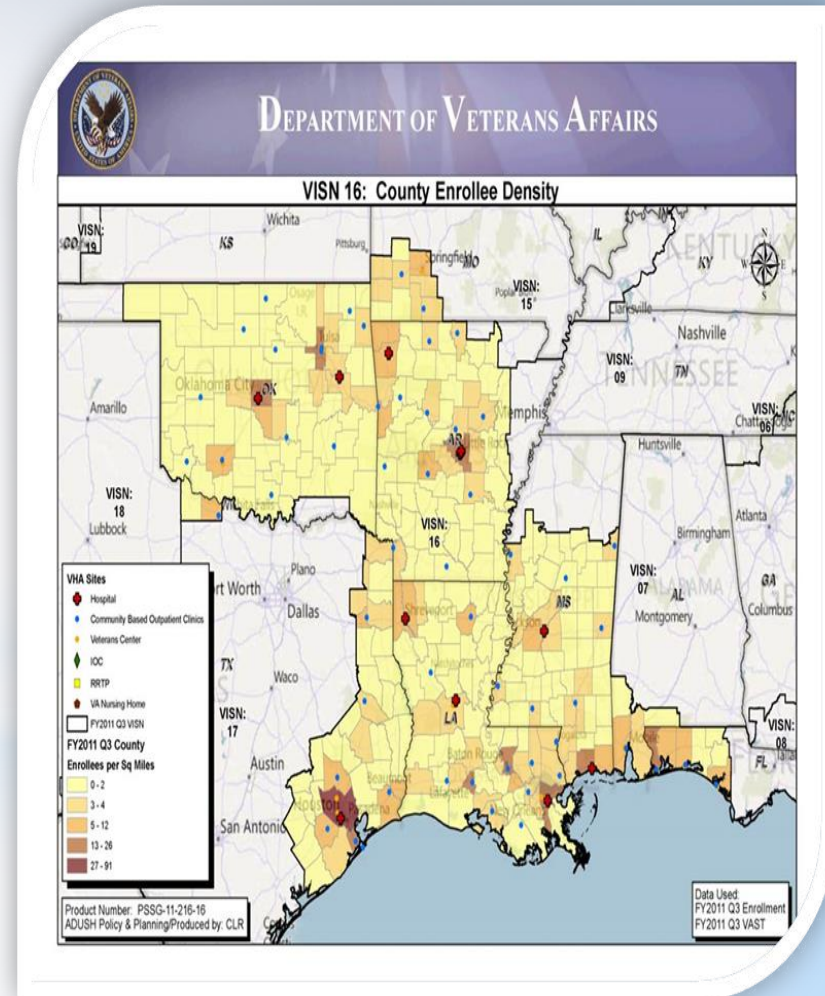


**Southeast Louisiana  
Veterans Health Care System**



# Overview

- VISN 16 Chief of Logistics Officer - oversight of the following:
  - East Texas\*
  - Louisiana
  - Mississippi
  - Arkansas
  - Florida Pan Handle
- Responsibilities include:
  - Medical/Surgical Prime Vendor Program, oversight and guidance on Total Supply Chain Management operations to include the inventory maintenance of expendable and nonexpendable items.



# Acquisitions and Contractual Authority

Acquisitions and contractual commitments can only be made by Government officials having expressed authority to enter into such agreements on behalf of the United States Government. **The ONLY Government officials with such authority are Warranted Contracting Officials.** Any discussions of contractual requirements do not constitute contractual direction or authorization of any kind. Future contractual directions, if ANY, shall ONLY come from the cognizant Department of Veterans Affairs Warranted Contracting Officer.



# Logistics Responsibilities:

- Effectively and efficiently manage the consumable inventory and fixed assets in the VISN
- Objectives
  - Standardization
  - Cost Reduction
- Primary NAICS : 339114, 423450, 423490, 622110

# How Can You Help Us?

- Meeting Facility Needs within Tightening Budgets
- Needs
  - VISN-Wide Standardization of Supplies and Equipment
  - Cost Savings Opportunities
- We are seeking and need Contractors who are consistent, proficient and provide good delivery service.
- Requirements are for supplies and equipment that would be consistent through out the VISN and VA wide
- Small Business Opportunities to Help
  - Provide Value-Add Services to Facilities
  - Fast Response/Delivery Times

# Opportunities Forecast 2016-2017

Requirement	Description	Anticipated parameters (e.g., use of particular contracting vehicles)	Anticipated date needed	Range of Value \$
Houma CBOC	Community Based Care	Compete a new IDIQ, Unrestricted, open market, Fayetteville, AR	Third QTR of FY 16	\$150K-\$5M
VISN 16 Wall to Wall Inventory	Total VISN equipment inventory	Compete Small Business, Shreveport, LA	Third QTR of FY 16	\$25k-\$150k
Transitional Housing	Aid to the HCHV	Compete Open Market, Unrestricted	First/second QTR of FY 16	\$150K-\$5M
NH Community Care	Natchitoches area	Competed Open Market, Open Market, Unrestricted, Shreveport, LA	Fourth QTR OF FY 16	\$150K-\$5M
Custom Sterile Procedure Packs	Production and delivery of individualized custom procedure packs.	Competed Open Market VISN Wide	Second QTR FY 16	\$150K-5M

# Q&A

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- Logistics POC - LaToya Hood, VISN 16 Chief Logistics Officer, 601-206-6921  
EMAIL - [Latoya.hood@va.gov](mailto:Latoya.hood@va.gov)
- Federal Business Opportunities Web Site  
<http://www.FedBizOpps.gov>
- VA Forecast of Opportunities  
<http://vaww.vendorportal.ecms.va.gov>
- Procurement Technical Assistance Center (PTAC)  
<http://www.aptac-us.org/new>
- SAM / Central Contract Registration  
<https://www.sam.gov/portal/public/SAM/>
- Procurement Technical Assistance Center (PTAC)  
<http://www.aptac-us.org/new>