

How to Do Business with
VISN 23 Logistics Service
VA Midwest Health Care Network

J.R. Huddleston

VISN 23 Chief Logistics Officer



U.S. Department
of Veterans Affairs



Overview

- Network Chief Logistics Officer
- VISN 23
- Program and Policy Oversight of Logistics Programs at all 8 Facilities located in 5 Midwest states, North Dakota, South Dakota, Minnesota, Nebraska and Iowa



Acquisitions and Contractual Authority

- Acquisitions and contractual commitments can only be made by Government officials having expressed authority to enter into such agreements on behalf of the United States Government. The ONLY Government officials with such authority are Warranted Contracting Officials. Any discussions of contractual requirements do not constitute contractual direction or authorization of any kind. Future contractual directions, if ANY, shall ONLY come from the cognizant Department of Veterans Affairs Warranted Contracting Officer.



VISN 23 Logistics Service

- **Logistics Program Mission**
- Veteran centric service assuring we have the right product, at the right place, at the right time to take care of our nations heroes.
- Management of Medical/Surgical supply inventories and purchases from cradle to grave.
- Accountable Officer and Management of Equipment Programs and purchases
- Planning, funding distribution, evaluations, procurement of Medical/Surgical supplies and equipment and various other supplies for all Health Care Systems within VISN 23.



VISN 23 Logistics Structure

- VISN CLO – J.R. Huddleston
- VA Black Hills FCLO – David Scott Reesman
- Fargo FCLO – Paul Peterson
- Sioux Falls FCLO – William Sobaskie
- Minneapolis FCLO – Sid Bell
- St. Cloud FCLO – Shawn Oglesby
- NWI FCLO – Mark Stockstell
- Central Iowa FCLO – Stacie Black
- Iowa City FCLO – Matthew Crosby



Who Procures?

- Procurement is made by each facility and the contracting officers assigned to the product lines; Services, Products etc.
- Procurements are also made through the National Acquisition Center and Strategic Acquisition Center.
- Logistics can purchase products under 3K via credit card, all other products over 3K must be purchased by the Ordering Officer or submitted to Contracting for competition



How Can You Help Us?

PAST APPROACH

- **Most medical supplies are procured through the National Mandatory Medical/Surgical Prime Vendor Contract inclusive of items on contracts with Service Disabled Veteran Owned Small Business, Veteran Owned, Woman Owned Businesses, Hub Zone and other socioeconomic entities.**
- **Most Medical/Surgical Supplies utilized in VISN 23 are subject to review and possible consideration for Commodity Standardization within VISN 23. An item reviewed and approved for standardization will normally result in a local VISN 23 Mandatory use Blanket Purchase Agreement**



How Can You Help Us?

- **Future Approach:**
- Encourage VISN 23 FCLO's to utilize and standardize Local BPAs
- Local Blanket Purchase Agreements (BPAs) allow VISN 23 to leverage buying power at the same time as driving standardization



What Logistics Procures?

- **Most medical supplies are procured through the National Mandatory Medical/Surgical Prime Vendor Contract inclusive of items on contracts with Service Disabled Veteran Owned Small Business, Veteran Owned, Woman Owned Businesses, Hub Zone and other socioeconomic entities.**
- **Most Medical/Surgical Supplies utilized in VISN 23 are subject to review and possible consideration for Commodity Standardization within VISN 23. An item reviewed and approved for standardization throughout the VISN will normally result in a local VISN 23 Mandatory use Blanket Purchase Agreement**



What Logistics Procures?

[NAICS codes for Opportunities:

339113, 423450, 335999,

423460, 423490, 446119,

561720, 322230



Small Business Programs

- Service-Disabled Veteran-Owned Small Business Set-Asides or Sole Sources (Public Law 109-461)
- Veteran-Owned Small Business Set-Asides (Public Law 109-461)
- 8(a) Reserves (FAR 19.8) OR
- Historically Underutilized Business (HUBZone) Set-Asides (FAR 19.13) OR
- Women-Owned and Economically Disadvantaged Women-Owned Set-Asides (FAR 19.15)
- Small Business Set-Asides -- Total & Partial (FAR 19.5)



How Does VA Buy?

- Required Sources of Supply (FAR Part 8)
- Contract Vehicles - GWACs, MACs, FSS
- Full & Open Competition after exclusion of sources (Small Business Programs)
- Full & Open Competition (Open to all vendors)



Mandatory Contracts

- Federal Supply Schedule
- VA Strategic Sourcing Contracts/Blanket Purchase Agreements (BPA)
- Medical-Surgical Prime Vendor Contracts
- Pharmaceutical Prime Vendor
- NASA Solutions for Enterprise Wide Procurement (SEWP)
- VETS Government Wide Acquisition Contract (GWAC)



Where to Submit?

- Federal Business Opportunities Page
- GSA eBuy System
- NASA SEWP



Q&A

- J.R. Huddleston
VISN 23 Chief Logistics Officer
Johnny.Huddleston@va.gov

Questions?