

# How to Do Business with VISN<sub>3</sub>/NCO<sub>3</sub> PROSTHETICS (PSAS)

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U.S. Department  
of Veterans Affairs



## NCO<sub>3</sub>/ VISN<sub>3</sub> Prosthetics Service [PSAS]

### Overview

**VISN<sub>3</sub> serves the wide diversity of needs for the greater New York and New Jersey veteran population. With its eight Medical Centers, and 30 Community Clinics, the Network cares for over 185,000 veterans each year, employs over 10,000 staff and has an annual operating budget of nearly one billion dollars**



# NCO3/ VISN3 Prosthetics Service [PSAS]

## What We Buy

**The mission of PSAS is to be the premier source of prosthetic and orthotic services, sensory aids, medical equipment, and support services for Veterans.**

### **Items we purchase include:**

- Prostheses
- Orthotics
- Durable Medical Equipment
- Eyeglasses
- Surgical Implants
- Wheelchairs
- Blind Aids
- Items for Daily Living
- Ramps, StairLifts and Vertical Lifts
- Orthopedic Footwear
- Vehicle Modifications as well as other items via the Automobile Adaptive Equipment Program.
- Items through HISA (Home Improvement Structural Alteration Program)



# NCO<sub>3</sub>/ VISN<sub>3</sub> Prosthetics Service [PSAS]

***What's new for 2016***



## NCO<sub>3</sub>/ VISN<sub>3</sub> Prosthetics Service [PSAS]

***Less than \$3.5K vs. More than \$3.5K***

***What's the difference?***



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## *A Quick Primer on Sole Source vs. Competed*



NCO<sub>3</sub>/ VISN<sub>3</sub> Prosthetics Service [PSAS]

*The confusing wheel of  
Federal Schedules Explained*

***FSS, BPA, NAC, NATIONAL CONTRACT,  
GSA, ON-SCHEDULE, OFF-SCHEDULE,  
AND SO ON AND SO ON.***



## NCO<sub>3</sub>/ VISN<sub>3</sub> Prosthetics Service [PSAS]

***Clinicians are the Decision Makers***

*...and here's how to reach them*





# NCO<sub>3</sub>/ VISN<sub>3</sub> Prosthetics Service [PSAS]

## ***QUESTIONS?***

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