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U.S. Department of State

How To Do Business With DoS

- **Who We Are – Our Mission**
- **What We Buy – Products and Services**
- **What Do You Have to Sell – Domestic & Overseas Requirements**
- **Who Do I Contact First**
- **Our Commitment to Veteran-Owned Businesses**

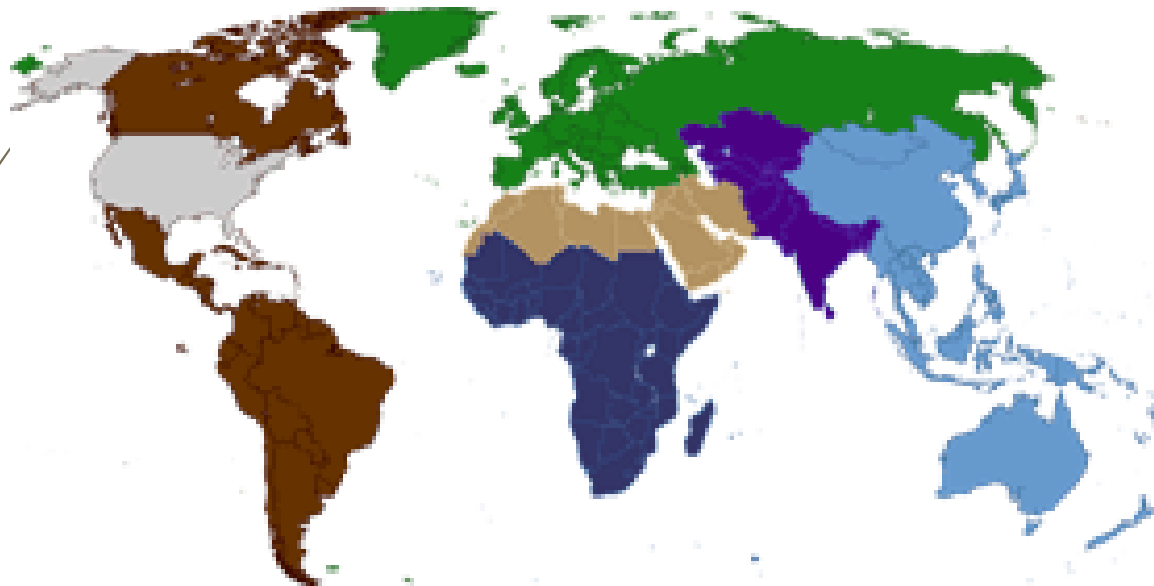
Mission

Established in 1789 as the Department of Foreign Affairs whose sole mission was to provide for the safekeeping of the Acts, Records, and Seal of the United States. Today we are the U.S. Department of State. Our primary responsibility is to fight terrorism, protect U.S. interests abroad, and implement foreign policy initiatives while building a freer, prosperous and secure world.

Top Ten Products & Services FY 2014 - FY 2015

➤	541512	Computer Sys & Design	\$538.03 (millions)
➤	541611	Admin Management	\$324.06
➤	541519	Other Computer Services	\$286.83
➤	541614	Distro & Logistic Services	\$181.59
➤	541513	Computer Facility Mgmt	\$158.97
➤	541310	Architectural Services	\$150.73
➤	541612	Security Guards	\$135.98
➤	541511	Custom Computer Prog	\$ 90.02
➤	443120	Computers & Software	\$ 89.51
➤	561110	Office Admin Services	\$ 89.35

Domestic & Overseas Requirements



Major Funding Bureaus

➤ Consular Affairs	\$491 million
➤ Overseas Buildings Operations	\$347 million
➤ Diplomatic Security	\$278 million
➤ Administration	\$207 million
➤ Information Resource Mgmt	\$198 million
➤ Administration (WCF)	\$124 million
➤ Resource Management	\$124 million
➤ Human Resources	\$ 90 million
➤ Foreign Service Institute	\$ 79 million
➤ Int'l Narc & Law Enforcement	\$ 70 million

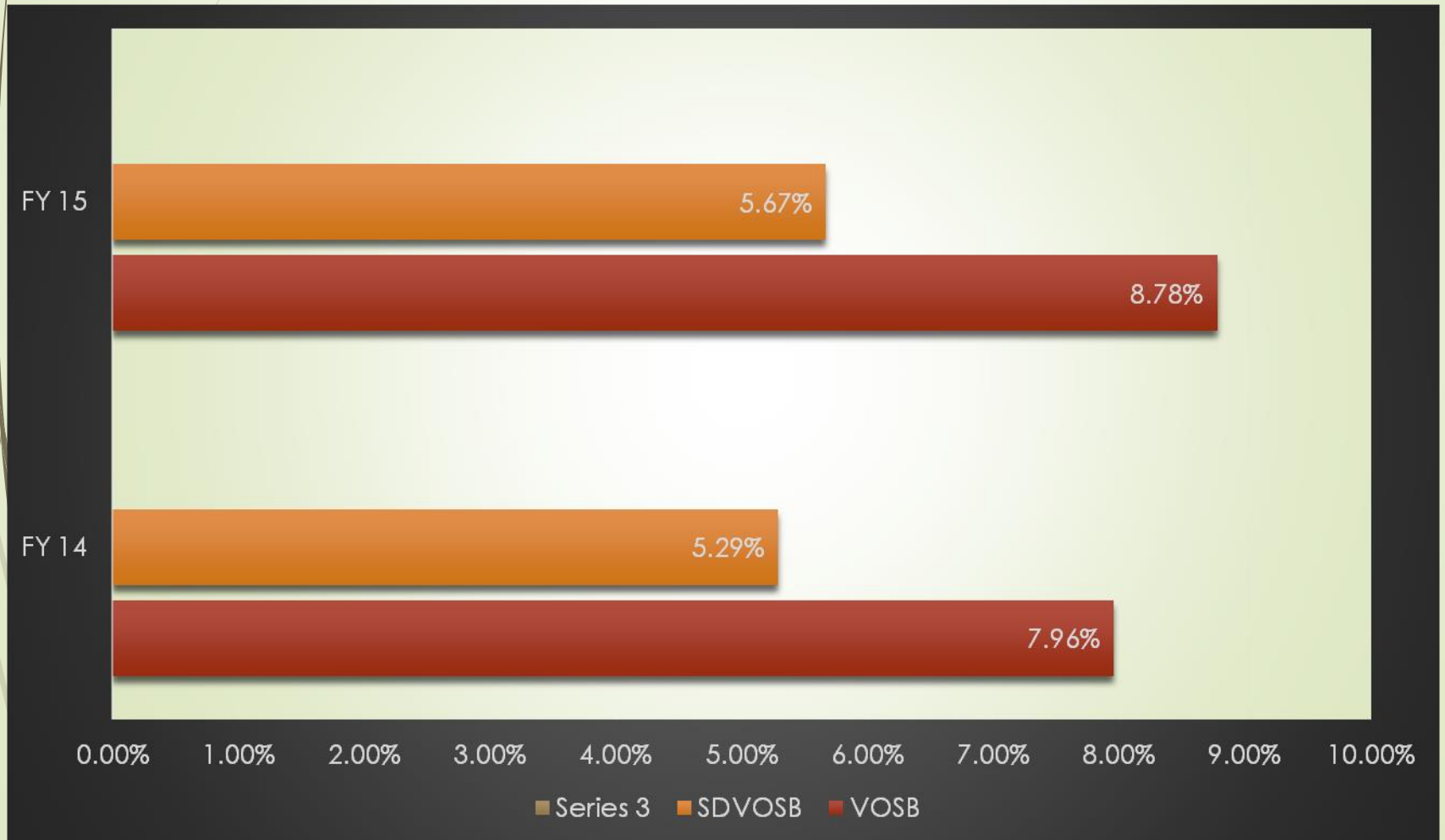
Office of Small & Disadvantaged Business Utilization



- **HUBZone Program**
- **8(a) Business Development Program**
- **Veteran's Program**
- **Women's Program**
- **One-to-One Counseling**
- **Outreach**

We ensure small businesses are included in the acquisition process.

Goals and Achievements



Additional Information

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