

# How to Do Business with Veterans Health Administration (VHA) Office of Capital Asset Management Engineering and Support

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U.S. Department  
of Veterans Affairs



# Overview

- Director
- VHA Office of Capital Asset Management Engineering and Support (OCAMES)
- Provide program oversight and technical support to Network Offices (VISNs) and medical centers



# Acquisitions and Contractual Authority

- Acquisitions and contractual commitments can only be made by Government officials having expressed authority to enter into such agreements on behalf of the United States Government. The ONLY Government officials with such authority are Warranted Contracting Officials. Any discussions of contractual requirements do not constitute contractual direction or authorization of any kind. Future contractual directions, if ANY, shall ONLY come from the cognizant Department of Veterans Affairs Warranted Contracting Officer.



## VHA Office of Capital Asset Management Engineering and Support (OCAMES)

- OCAMES provides policy, guidance, training, and funding to support medical centers and VISN/Network Offices in managing their existing buildings, building systems, equipment, land, leases, and fleet vehicles.
- Specifically, OCAMES manages Major Construction, Minor Construction, Non-Recurring Maintenance (NRM), Leases, Enhanced Use Leases, Enhanced Sharing Use of Space Agreements, State Veterans Home Construction Grants, Energy, and Fleet Vehicle programs.



# Office of Capital Asset Management Engineering and Support (OCAMES) Structure

- Under Secretary for Health
  - Deputy Under Secretary for Health for Operations and Management
    - Assistant Deputy Under Secretary for Health for Administrative Operations
      - Office of Capital Asset Management Engineering and Support



## Who Procures?

- VHA Office of Procurement & Logistics
- 21 VISN /Network Contracting Offices (NCOs)
- Program Contracting Activity Central (PCAC)
- VA Office of Construction and Facilities Management



# How Can You Help Us?

- **Past Approach**
  - A/E Design Services
  - Technical Staffing
  - Construction Services
  - Maintenance Services
- **Future Approach:**
  - A/E Design Services
  - Technical Staffing
  - Construction Services
  - Maintenance Services
  - CADD/Building Information Model (BIM)



# What VHA Office of Capital Asset Management Engineering and Support Procures?

- In support of:
  - Architectural, Engineering, & Related Services (NAICS 5431)
  - Construction Services (NAICS 2362)
  - Maintenance/Repair Services (NAICS 5612, 811)





# Small Business Programs

- Service-Disabled Veteran-Owned Small Business Set-Asides or Sole Sources (Public Law 109-461)
- Veteran-Owned Small Business Set-Asides (Public Law 109-461)
- 8(a) Reserves (FAR 19.8) OR
- Historically Underutilized Business (HUBZone) Set-Asides (FAR 19.13) OR
- Women-Owned and Economically Disadvantaged Women-Owned Set-Asides (FAR 19.15)
- Small Business Set-Asides -- Total & Partial (FAR 19.5)



## How Does VA Buy?

- Required Sources of Supply (FAR Part 8)
- Contract Vehicles - GWACs, MACs, FSS
- Full & Open Competition after exclusion of sources (Small Business Programs)
- Full & Open Competition (Open to all vendors)



# Mandatory Contracts

- Federal Supply Schedule
- VA Strategic Sourcing Contracts/Blanket Purchase Agreements (BPA)
- Medical-Surgical Prime Vendor Contracts
- Pharmaceutical Prime Vendor
- NASA Solutions for Enterprise Wide Procurement (SEWP)
- VETS Government Wide Acquisition Contract (GWAC)



## Where to Submit?

- Federal Business Opportunities Page
- GSA eBuy System
- NASA SEWP



# VHA Minor Construction

- **Overview**

- Individual improvement projects that add at least 1,000 SF of new space and do not exceed \$10 Million in Total Project Costs
- Project examples include new parking garages, new clinic buildings, expanded Emergency Departments, and expanded Surgical Operating Suites
- Projects are developed locally by VHA medical centers in coordination with their respective Network Office (VISN)
- Contract requirements solicited by respective VHA Network Contracting Offices (NCOs)

- **Funding**

- Departmental project approval with funding provided to the local VHA medical center

- **Forecasting Opportunities**

- Requirements posted by VHA Network Contracting Offices (NCOs)
- \$1.1 Billion planned nationally for FY 2016
  - » VA Budget \$686.5 Million
  - » VACAA/Choice Act \$458.9 million



# VHA Non-Recurring Maintenance Construction

- **Overview**

- Individual infrastructure repair projects typically involving building envelope, building utility systems, site utility work and roads, medical equipment site prep, or interior renovations
- Total Project Costs may be in the \$25,000 to \$10 Million range; pure infrastructure projects (i.e. boiler plants, chiller plants, steam distribution systems, etc.) may exceed that range
- Projects are developed locally by VHA medical centers in coordination with their respective Network Office (VISN)
- Contract requirements solicited by respective VHA Network Contracting Offices (NCOs)

- **Funding**

- Projects are funded locally through the VHA medical center

- **Forecasting Opportunities**

- Requirements posted by local VHA Network Contracting Offices (NCOs)
- \$981.7 Million planned nationally in FY 2016
  - » VA Budget \$333.3 Million
  - » VACAA/Choice Act \$648.4 Million



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# Before Marketing to OCAMES

- Registration
- Experience
- Industry Specific Licenses and Requirements
- Web Site/Capabilities Statement
- Knowledge of Federal Procurement Readiness and Process
- Knowledge of Customer
- Verified
- Start Small
- Be present





# A Success Story on How to Be Ready

## NRM Construction Project

Linear Accelerator Site Prep/Radiation Oncology



## How to Market to OCAMES

- Construction, Leases, Maintenance Services, A/E Services, Vehicle Procurements
  - POCs: VISN/Network Capital Asset Managers and Network Contracting Officers
- Energy Related Requirements
  - POC: Program Contracting Activity Central (PCAC)



Q&A

Questions?