

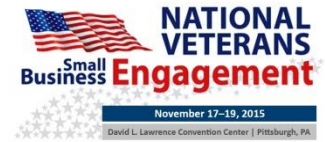
Business Opportunities with Prosthetic and Sensory Aids Service

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VISN 6 Prosthetic Representative
VA Mid Atlantic Health Care Network



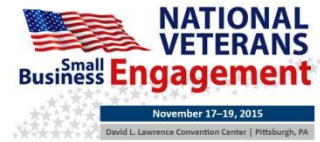
Overview



- Prosthetic Representative
- VISN 6 – VA Mid-Atlantic Health Care Network
- Coordinate and oversee the Prosthetic and Sensory Aids programs in North Carolina and Virginia



Acquisitions and Contractual Authority



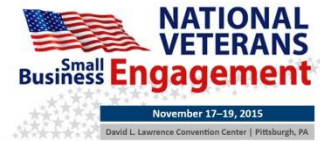
Acquisitions and contractual commitments can only be made by Government officials having expressed authority to enter into such agreements on behalf of the United States Government. The ONLY Government officials with such authority are Warranted Contracting Officials. Any discussions of contractual requirements do not constitute contractual direction or authorization of any kind. Future contractual directions, if ANY, shall ONLY come from the cognizant Department of Veterans Affairs Warranted Contracting Officer.



- Our Mission is to provide comprehensive support to optimize the health and independence of each Veteran
- Our primary objection is to partner with companies that provide high quality cost effective items and services
- The majority of Prosthetic items are classified as group 65 – medical and surgical equipment and supplies



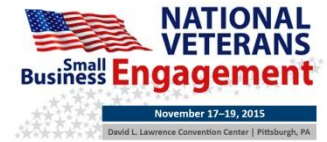
How Can You Help Us?



- ❖ One of our greatest challenges is having a sufficient number of highly qualified individuals who can provide services to our Veterans
- ❖ Prosthetics uses many different contractors to facilitate the provision of devices and services to our Veterans
 - ❑ Certified wheelchair repair technicians
 - ❑ Qualified Rehab Engineers for environmental control systems and other high level needs for our most disabled Veterans
 - ❑ We are in constant need of high quality contractors to help facilitate the prescribed items to be used in the Veterans homes
- ❖ Prosthetics provides a wide range of items and services to our Veterans, from prosthetic and orthotic devices to home safety items, to high tech
- ❖ Items provided by Prosthetics are medically prescribed based on the Veterans specific needs



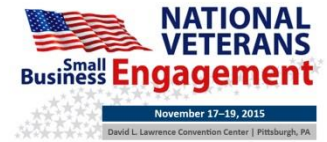
Current/Past Awards



Name of Contract	Description	Value of Contract	Incumbent	Expiration Start/Finished
DME Services	Pickup/Delivery Services	\$6.8 mill	A-Z DME (SDVOSB)	12-5-13 – 12-5-18
Home O2	Home Oxygen Services	\$30 mill	Commonwealth – (SB)	1-1-14 – 12-31-18
Eyeglasses	Eyeglasses	\$19 mill	Superior Optical (SDVOSB)	11-1-14 – 9-30-19



Opportunities Forecast 2016-2017



Requirement	Description	Anticipated parameters (e.g., use of particular contracting vehicles)	Anticipated date needed	Range of Value \$
Artificial Limbs	Artificial Limbs	Small Business	5-1-15	\$10 mill



Q&A



- Questions?