

Business Opportunities with VISN 4 Telehealth

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VHA, VISN 4



U.S. Department
of Veterans Affairs



Overview

- Telehealth Program Manager
- VHA, VISN 4
- Oversee Telehealth programs at all nine VA facilities in VISN 4



Acquisitions and Contractual Authority

- Acquisitions and contractual commitments can only be made by Government officials having expressed authority to enter into such agreements on behalf of the United States Government. The ONLY Government officials with such authority are Warranted Contracting Officials. Any discussions of contractual requirements do not constitute contractual direction or authorization of any kind. Future contractual directions, if ANY, shall ONLY come from the cognizant Department of Veterans Affairs Warranted Contracting Officer.



Telehealth

- The mission of Telehealth is to provide the right care, in the right place, at the right time
- Objectives: Improve access to care, reduce travel
- **334310**



How Can You Help Us?

- **Past Approach:**

- National Telehealth Equipment, Service, and Maintenance Contracts
- Advertised in FedBizOpps (www.FBO.gov) and or GSA eBuy (www.gsa.gov)

- **Future Approach:**

- Encourage VOSB to monitor above sites



Current/Past Awards

Name of Contract	Description	Value of Contract	Incumbent	Expiration Start/Finished
CVT Blanket Purchase Agreement	Clinical Video Telehealth (Equipment, Service and Maintenance)	\$300M	IronBow Technologies	10/2011-10/2013
CVT Blanket Purchase Agreement	Clinical Video Telehealth (Equipment, Service, Maintenance, and Replacement)	\$49M	IronBow Technologies	10/2013-10/2015
CVT Blanket Purchase Agreement	Clinical Video Telehealth (Equipment, Service, Maintenance, and Replacement)	\$309M	IronBow Technologies	10/2015-10/2020
TRI	Teleretinal Imaging (Service and Maintenance)	\$1M	Topcon	09/2015-09/2016
HT	Home Telehealth (Equipment, Service and Maintenance)	\$300M/contractors (over 5 years)	Medtronic (Cardiacom) Viterion Bosch (Health Hero)	Final option period ending May 2016



Opportunities Forecast 2016-2017

Requirement	Description	Anticipated parameters (e.g., use of particular contracting vehicles)	Anticipated date needed	Range of Value \$
Home Telehealth	National HT devices/services	IDIQ (Indefinite Delivery/Indefinite Quantity) https://www.fbo.gov/spg/VA/VADDC791/VADDC791/VA79115R0020/listing.html	May 2016	\$250M+



Q&A

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WEBSITE:

- <http://www.telehealth.va.gov/>

Questions?