

Business Opportunities with [Name of your Office]

Stephen Upenieks

*VISN 16 Prosthetic Representative, Acting
South Central VA Health Care Network*



U.S. Department
of Veterans Affairs



Overview

- Stephen Upenieks
- VISN 16 Prosthetic Representative, Acting and Chief of Prosthetic and Sensory Aids Service, Houston
- Provide management and oversight of the P&SAS within VISN 16



Acquisitions and Contractual Authority

- Acquisitions and contractual commitments can only be made by Government officials having expressed authority to enter into such agreements on behalf of the United States Government. The **ONLY** Government officials with such authority are Warranted Contracting Officials. Any discussions of contractual requirements do not constitute contractual direction or authorization of any kind. Future contractual directions, If **ANY**, shall **ONLY** come from the cognizant Department of Veterans Affairs Warranted Contracting Officer.



Prosthetic & Sensory Aids Service (PSAS)

- The mission of the **Prosthetic & Sensory Aids Service (PSAS)** is to provide comprehensive support to optimize health and independence of the Veteran. Our vision is to be the premier source of prosthetic and orthotic services, sensory aids, medical equipment, and support services for Veterans
- Provide equipment and supplies to Veterans for home use
- Primary Product Service Codes (PSC) or NAICS codes for your opportunities – 532291, 423450, 446199, 238290, 339113



How Can You Help Us?

- **Past Approach**

- Home Oxygen
- Eyeglasses
- Durable Medical Equipment
- Artificial Limbs

- **Future Approach:**

- Eyeglasses
- Durable Medical Equipment
- Artificial Limbs



Current/Past Awards

Name of Contract	Description	Value of Contract	Incumbent	Expiration Start/Finished
Home Oxygen	Delivery, setup & care of patients	\$65 million	Rotech	9/14/2019
Artificial Limbs	Manufacturing	Amounts vary depending on Station	Station Specific/Future VISN Contractor	
Durable Medical Equipment	Delivery & Setup	Amounts vary depending on Station	Station Specific/Future VISN Contractor	
Eyeglasses	Manufacturing & Fitting	\$18 million	PDS Consultants	4/30/2020



Opportunities Forecast 2016-2017

Requirement	Description	Anticipated parameters (e.g., use of particular contracting vehicles)	Anticipated date needed	Range of Value \$	
Artificial Limbs	Artificial Limbs	IDIQ/VISN Wide Contract	Now	Amounts vary depending on Station	Station Specific/Future VISN Contractor
Eyeglasses	Manufacturing & Fitting of Eyeglasses	IDIQ/VISN Wide Contract	Within 6 months	\$18 million	Station Specific/Future VISN Contractor
Durable Medical Equipment	Delivery & Set-up	IDIQ/VISN Wide Contract	Now		Station Specific/Future VISN Contractor



Q&A

- Valerie Russell, VISN 16 Prosthetic Representative at 601-206-7030 or valerie.russell@va.gov
- www.prosthetics.va.gov

Questions?