

# Business Opportunities with VISN 4 Healthcare Technology Management

*Kimberly Sekiya*

*VISN 4 Healthcare Technology Manager*



U.S. Department  
of Veterans Affairs



## Overview

- VISN 4 Healthcare Technology Manager
- VISN 4 Facilities (9 in PA and DE)
- Healthcare Technology Managers (aka Biomedical Engineers) are responsible for medical technology lifecycle management from selection and acquisition to installation to maintenance and repair to eventual decommissioning and removal.



# Acquisitions and Contractual Authority

- Acquisitions and contractual commitments can only be made by Government officials having expressed authority to enter into such agreements on behalf of the United States Government. The ONLY Government officials with such authority are Warranted Contracting Officials. Any discussions of contractual requirements do not constitute contractual direction or authorization of any kind. Future contractual directions, if ANY, shall ONLY come from the cognizant Department of Veterans Affairs Warranted Contracting Officer.



## VISN 4 Healthcare Technology Management

- Our mission is to provide high quality, cost effective healthcare technology management services to our customers.
- Includes technology assessment as well as lifecycle management from installation to inspections to repair to decommissioning.
- NAICS codes: 3391 – Medical Equipment and Supplies Manufacturing, 8112 – Electronic and Precision Equipment Repair and Maintenance.



## How Can You Help Us?

- Provide high quality, reliable medical equipment that meets needs of clinicians in providing medical care
- Provide high quality, cost effective services with technicians specifically trained on the equipment being services
- Be able to provide parts – preferably new and not refurbished
- Be able to be timely and responsive to repair requests



## Opportunities Forecast 2016-2017

- Contracts for equipment, parts and services are initiated by the individual facilities within VISN 4
- Opportunities come up throughout the fiscal year
- Each facility has Healthcare Technology Management/Biomedical Engineering staff involved in the process



## Q&A

- Kimberly Sekiya, VISN 4  
Healthcare Technology Manager
  - [kimberly.sekiya2@va.gov](mailto:kimberly.sekiya2@va.gov)
  - 610-384-7711, extension 4481

# Questions?